



SAMPLE CV

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CORE COMPETENCIES:

- Strategy Development
- Clients / Stakeholders Relations
- Project Management
- Commercial Management
- People/Resources Management
- Team Management
- Highways & Bridges Expertise
- Design Management
- Lead Pre-qualification Audits
- Contracts & Procurement Process
- Quality Assurance
- Risk Analysis & Mitigation Plans
- Budget Monitoring /Cost Control
- Contract Negotiation

CAREER HIGHLIGHTS

- Formulated several operational methods to enhance the performance of the Department
- Several claims submitted and obtained approval through meticulously organised submission
- Managed rapid growth of turnover [£4 M-£16M] within 4 years
- Formulated innovative

EXPERIENCE SUMMARY

27 years of post graduate experience

- 03+ years with ADMA-OPCO, UAE (Client)
- 02+ years with Petrofac Int'l/Shell, UAE (EPC Contractor/Client)
- 15+ years with Halcrow, UAE (Engineering Consultant)
- 04+ years with KITCO, India (Engineering Consultant)
- 01+ years with CEEMEX, India (Tier 1 Contractor)

PROFILE SUMMARY

- » Enthusiastic and highly motivated civil engineer (Transportation)/management professional with over 27 years of experience in managing complex projects in challenging environment and ensuring on timely deliveries within pre-set cost parameters.
- » Strategist and implementer with experience in planning, designing and overseeing construction activities. A go-getter, confident, great facilitator with skills in identifying environmental risks and developing management plans for civil engineering projects.
- » Effective decision making skills and proficiency to suggest ways to augment value or slash costs. Successfully formulated and implemented various systems as part of the tender procedures to avoid any contractual complications in addition to other working methods, which has turned out as one of the best practices.
- » Holds merit of delivery from concept to implementation of several highways schemes for the City, Suburbs, and Central Region as well as various junctions throughout the Emirate of Sharjah.
- » Transformational leader demonstrated profound expertise in inspecting project sites to monitor progress and ensure conformance to design specifications and safety standards.

WORK EXPERIENCE

ADMA-OPCO [60% owned by ADNOC], United Arab Emirates (Since 2013 – To Date) Commercial Specialist

Key Accountabilities: Ensuring to achieve company's high-level goals and objectives and work to attain goals set by the Board by closely monitoring operations. Ensures constant awareness on opportunities for innovative methods for commercial operations, new industry developments and standards.

Significant Highlights:

- » Associated as a Commercial Specialist with the Das Island Residential Development Project Team, which is a US\$ 2 billion Infrastructure / Residential Development for a new Township Project to accommodate over 10,000 people.
- » Overview various Tender/Contract Processes such as Prequalification, SOI, Tender, post-tender activities, establishment/management of various Contracts.
- » Formulated and suggested alternative solutions to ensure that the requirements are achieved in the most appropriate and cost effective way.
- » Assisted company's continuous improvement initiatives and ensured that these are implemented in accordance with the robust methods of operation.

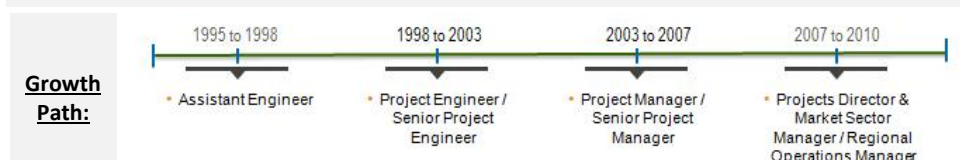
Petrofac International Limited / Shell, United Arab Emirates (2011 to 2013) Senior Consultant

Key Accountabilities: Engaged in a project which was valued US\$ one billion approx. and worked as a Senior Consultant primarily for Contractual matters to Shell Iraq Petroleum Development. Monitored the team's progress and performance to ensure the services conform to the contractual requirements.

Significant Highlights:

- » Benchmarked existing processes against industry leading practices and provided tailored solutions and resolved project related issues through establishing baselines.
- » Optimized the allocated manpower and equipment for assigned project to meet budget and minimized deviations in resource requirement.
- » Lead the team to successfully submit various claims [over US\$10Million] in high quality and standards through meticulously organized submittals.
- » Overview the process of establishment/management of various Contracts/Sub-Contracts.

Halcrow Group Limited, United Arab Emirates (1995 to 2010)



EDUCATION

- Master of Business Administration (2005)
- Bachelor's Degree in Civil Engg (1989)
- Leadership & Management (2009)

PROFESSIONAL MEMBERSHIPS

- Fellow of Chartered Institution of Highways and Transportation, UK (2010)
- Chartered Engineer, India (2001)
- Member of Institution of Engineers, India (2001)
- Member of American Society of Civil Engineers, US (2000)

TRAININGS/WORKSHOPS

- Project Director Foundation Programme - The George Washington University, Washington DC (2006)
- Project Management - ESI International, Arlington, Virginia (2005)
- Time Management - Franklin Covey (2004)
- Stress Management - Spearhead Training (2001)

VALUES

- Accountability
- Integrity
- Honesty
- Leadership
- Teamwork

PERSONAL DETAILS

Year of Birth: 1967

Marital Status: Married

Nationality: Indian

Languages Known: English,

Valid Driving Licenses: UAE

Visa Status: Valid Employment Visa

Projects Director & Market Sector Manager / Regional Operations Manager (2007 to 2010)

Key Accountabilities: Key client [Sharjah Government] liaison for the Business Development as well as the Projects operation. Managed financial performance of the projects as well as the Sector. Supervised management and leadership of project managers/senior project managers in delivery of projects, Department Operation, Resource Recruitment its Utilisation and Management, preparation of tenders and award of contracts. Handled overall responsibility for the design and construction of infrastructure/road and bridgeworks in the Emirate of Sharjah.

Significant Highlights:

- » Meticulous in ensuring the Scope of Work is carried out according to company's approved standards, specifications and within the approved schedule.
- » Successfully exceeded the sector targets (£4m in 2004 to £12m in 2009) as well as managed the working capital in accordance with the Business Plan.
- » Played a significant role in establishing a special relationship with the client in which work was carried out in partnership to develop projects from inception to implementation and influence the development of the Emirate's infrastructure.
- » Department Operation, Resource Recruitment, Utilisation and Management
- » Led delivery of some of the major projects including:
 - ↳ Infrastructure to Hamriyah Free Zone including the interchange on the primary arterial and inter-emirate border road. This AED400m project was executed through different contracts and the design was delivered during construction. Although the existence of several high-pressure gas pipelines increased the project complexity, the implementation was completed within the time and budget.
 - ↳ Infrastructure to Sharjah Chamber of Commerce and Industry Headquarters and access roads in the Al Khan Peninsula Area of Sharjah.

Project Manager / Senior Project Manager (2003 to 2007)

Significant Highlights: Contributed to the Business Growth from a turnover of £4 million in 2004 to £16 million in 2008 whilst maintaining high levels of profit. Strategized and developed innovative methods/tools for project resources budgeting, which helped accurate project budgeting as well as financial/resource forecasting. Motivated and enhanced the design team from below 20 staff to over 70 during the period. Directed delivery of major projects including:

- » Urban highways such as Emirates Road/ Sharjah Ring Road [AED400m], a 24 km long dual 3/4 lane carriageway with nine (9 No.) grade-separated junctions numerous slip roads, Collector Distributor Roads, Service Roads etc.
- » Rural highways including the 100km long Sharjah-Kalba Road [AED200m] with four (4 No.) Grade-separated junctions for which major variations of several vehicle/camel underpasses were secured to add to the scope.
- » Grade-separated interchanges on major urban and inter-urban highways.
- » Kalba Lagoon and Corniche developments including the roads as well as other infrastructure works associated with it.

Project Engineer / Senior Project Engineer (1998 to 2003)

Significant Highlights: Designed various highways, arterials, internal roads, junctions and interchanges as well as infrastructure projects. Designed concepts and prepared budget estimates for King Abdul Aziz Road, Maliha Road, Al Wahda Road, Al Wasit Road Interchanges, etc. (*Most of the schemes were accepted by the Client and implemented*). Headed various highway projects including:

- » Al Khan Lagoon Roads and Bridges, which is a portion of Sharjah Ring Road to cross-over the lagoons and the Al Khan peninsula area.
- » Al Qasba Canal Area Roads and Bridges – A highly complex project with under-water diversion of various major services such as high pressure gas pipeline etc. three (3 Nos.) canal crossing bridges to carry the arterials and a pedestrian footbridge in addition to the internal roads in the area with full infrastructure development.